

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 06398 151602Z

51

ACTION COME-00

INFO OCT-01 AF-05 ISO-00 EB-05 RSC-01 DRC-01 /013 W

----- 003985

R 151500Z NOV 73

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 3693

UNCLAS TUNIS 6398

E.O. 11652: N/A

TAGS: BEXP TS

SUBJECT: TRADE OPPORTUNITY: REQUEST FOR DOCUMENTATION AND
PRICE LISTS ON CARBON PAPER AND STENCIL MAKING
MACHINERY.

FOR COMMERCE

TRADE OPPORTUNITIES DIVISION

CODE 831

1. THE EMBASSY HAS BEEN APPROACHED BY A TUNISIAN BUSINESSMAN,
MR. CHEDLY BEN AMMAR, 18 PLACE AUX CHEVAUX, TUNIS, WHO
EXPRESSED INTEREST IN OBTAINING DOCUMENTATION AND PRICE
LISTS ON MACHINERY TO MAKE CARBON PAPER AND STENCILS.
MR. BEN AMMAR IS LOOKING INTO THE POSSIBILITY OF SETTING
UP A PLAN IN THE TUNIS AREA TO MANUFACTURE THESE TWO
PRODUCTS. HE REQUIRES INFORMATION ON PRICES OF VARIOUS
MACHINES AS A FIRST STEP IN HIS INVESTIGATIONS.

2. MR. BEN AMMAR INITIALLY WANTS TO BE ABLE TO SUPPLY THE
LOCAL MARKET, ESTIMATED AT 8 MILLION SHEETS OF CARBON
PAPER AND 800,000 SHEETS OF STENCIL A YEAR. THE TUNISIAN
MARKET FOR THESE ITEMS IS STILL SMALL BUT IT IS GROWING.
ULTIMATELY HE HOPES TO EXPORT TO NEIGHBORING LIBYA AND ALGERIA.

3. AT PRESENT A GOVERNMENT - CONTROLLED COMPANY FOR THE DISTRIBUTION
OF SCHOOL AND OFFICE SUPPLIES IMPORTS CARBON PAPER IN ROLLS,
CUTS IT INTO SHEETS AND SELLS IT UNDER THE BRAND NAME OF
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TUNIS 06398 151602Z

HANNIBAL. THIS COMPANY, THE SOCIETE TUNISIENNE DE DIFFUSION,

(STD), 5 AVENUE DE CARTHAGE, TUNIS, IS ALSO CONTEMPLATING
PUTTING UP A SIMILAR PLANT. STD'S PRESIDENT IS MR. NACEUR
BEN AMOR.

4. THE EMBASSY BELIEVES THAT REGARDLESS OF WHICH OF THE TWO
COMPETING PROJECTS IS IMPLEMENTED, ESTABLISHMENT, OF SUCH AS
PLANT COULD RESULT IN SALES OF US MADE MACHINERY AND MATERIALS
TO TUNISIA. WE SUGGEST THAT THE DEPARTMENT OF COMMERCE INVITE
INTERESTED US FIRMS TO CORRESPOND SEPARATELY WITH MR. BEN
AMMAR AND WITH MR. BEN AMOR OF STD AND SUPPLY THEM WITH
DETAILED DOCUMENTATION AND PRICE LISTS.

SEELYE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973TUNIS06398
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731130/aaaaawbj.tel
Line Count: 73
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 29 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29-Jan-2002 by chappeld>; APPROVED <12 FEB 2002 by kellerpr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY: REQUEST FOR DOCUMENTATION AND PRICE LISTS ON CARBON PAPER AND STENCIL MAKING
TAGS: BEXP, TS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005